Associate in Science
Business Transfer Program

To graduate in the Business Transfer Program, a student must complete the following required course of study. This program is a MassTransfer eligible program*

Course #	Course Title	Credits	Prerequisites	Semester Offered	Semester Taken	Grade Earned
General Education						
ENL101	English Composition I	3	Appropriate scores in Reading Comprehension & in Sentence Skills on CPT or grade of C or better in ENL020 & ENL050 or ESL201	Fall, Spring, Summer		
ENL102	English Composition II	3	A grade of C or higher in ENL101	Fall, Spring, Summer		
COM103	Human Communication	3	ENL010 or ESL102 or satisfactory basic skills assessment score	Fall, Spring, Summer		
	Humanities & Fine Arts	3				
	Humanities & Fine Arts	3				
ECO117	Principles of Macroeconomics	3	None	Fall, Spring, Summer		
ECO118	Principles of Microeconomics	3	None	Fall, Spring, Summer		
	Behavioral & Social Sciences	3				
	Natural or Physical Science	4				
	Natural or Physical Science	4				
	Mathematics/Quantitative Reasoning **	3/4				
Professional Education						
BUS100	Introduction to Business	3	None	Fall, Spring, Summer		
BUS120	Business Law	3	None	Fall, Spring, Summer		
GIT110	Microcomputer Application Software	3	GIT102 or equivalent, ENL020 & ENL050 or satisfactory basic skills assessment score	Fall, Spring, Summer		
ACC201	Financial Accounting	3	(BUS100 or HRM140), GIT110, MAT030 & ENL020 or satisfactory basic skills assessment scores	Fall, Spring, Summer		
ACC202	Managerial Accounting	3	ACC201 or (ACC111 & ACC112)	Fall, Spring, Summer		
BUS201	Business Finance	3	ACC202 or ACC105	Fall, Spring, Summer		
BUS214	Management	3	ENL101 & BUS100	Fall, Spring, Summer		
MKT100	Marketing	3	ENL020 or satisfactory basic skills assessment score	Fall, Spring, Summer		
	Information Technology elective***	3				
Total Credits		62/63				

*Go to www.mass.edu/masstransfer for complete information about MassTransfer.

**Each transfer college or university has their own Mathematics requirement for a Business/Management bachelor's degree. Students are encouraged to research the business curriculum at the colleges/universities they would like to apply to, to see what is the appropriate mathematics course to take at CCCC.
The Mathematics course to take at CCCC to prepare for transfer to some of our state universities is below.

- University of Massachusetts-Dartmouth requires MAT165 Finite Mathematics.
- Bridgewater State University; Westfield State University, University of Massachusetts-Boston, University of Massachusetts-Lowell, University of Massachusetts-Amherst require MAT171 Precalculus I.
- University of Massachusetts-Amherst also requires MAT180 Applied Calculus for acceptance to the Isenberg School of Management.

***Choose from the following courses:

BIT112	Information Technology Foundations
BIT113	Microcomputer Hardware
BIT115	Operating Systems
BIT175	Visual Basic Programming
BIT187	Networking Essentials
GIT180	Introduction to the Internet
GIT183	Web Site Design & Scripting

Associate in Science

Business Transfer Program

Overview

The student in this concentration acquires a strong business and a solid general education foundation. It is designed to enhance a students' articulation to a four year institution.

Career Outlook

The student completing this option is encouraged to transfer to a four-year institution to earn a bachelor's degree in Accounting, Information Systems, Management, Marketing and Public Administration.

Some four-year institutions of Business require Business Calculus I (Applied Calculus) and Business Calculus II, Finite Mathematics, and Statistics. Course requirements at transfer institutions vary greatly and need to be carefully considered with an advisor.

Program Outcomes

Upon completion of the A. S. Business Transfer Program, students are able to:

- Transfer to a four year institution with a concentration in business.
- Apply management theories in a dynamic and multicultural world.
- Make decisions through the use of technology.
- Recognize and analyze ethical issues as they relate to business.
- Apply quantitative problem solving techniques to evaluate management decisions.